

Message Text

UNCLASSIFIED

PAGE 01 BAGHDA 00372 241315Z

50

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /017 W
----- 003103

R 170811Z JUN 74
FM USINT BAGHDAD
TO USDOC WASHDC
INFO SECSTATE WASHDC 1027
AMEMBASSY BEIRUT

UNCLAS BAGHDAD 0372

BEIRUT FOR RTDO

E.O. 11652: N/A
TAGS: BDIS, IZ
SUBJECT: IRAQI COMPLAINT ABOUT SLOW DELIVERY

REF: BAGHDAD 339; STATE 124637

1. APPRECIATE PROMPT RESPONSE.
2. INFORMED SHALAN JUNE 16 OF STATUS GALION AND INTERNATIONAL HARVESTER ORDERS.
3. REGARDING GALION, SHALAN SHOWED ME SIGNED CONTRACT NEGOTIATED BETWEEN HIM AND MR. JONES IN BEIRUT. ACCORDING TO SHALAN, GALION HAD BEEN ASKED TO ESTIMATE SHIPPING COSTS AND THEN MAKE FINAL SETTLEMENT OF BASIS ACTUAL SHIPPING COTS AS PER INVOICES OF FREIGHT DELIVERED. SHALAN SAID SMIC STILL PREPARED PAY ON THIS BASIS, BUT DOES NOT WANT QUibble OVER RELATIVELY INSIGNIFICENT AMOUNTS OF MONEY. WHAT SMIC WANTS IS FACT DELIVERY OF QUALITY PRODUCTS, AND LOOKS FORWARD TO DOING MUCH MORE BUSINESS WITH GALION BEYOND PRESENT THREE YEAR CONTRACT. SHALAN SAID IRAQ'S NEED FOR CONSTRUCTION AND ROAD-BUILDING EQUIPMENT IS PRACTICALLY UNLIMITED. DELIVERY DATES NOW PROPOSED BY GALION (STATE REFTEL) SATISFACTORY IF THEY ARE MET. I WOULD ADVISE GALION MAKE EVERY EFFORT MEET THESE DATES WITHOUT MAKING ISSUE OF SHIPPING COSTS WHICH ACCORDING TO CONTRACT SHALAN SHOED ME SMIC HAS AGREED TO PAY. I BELIEVE ALSO THAT SHALAN WOULD APPRECIATE RECEIVING UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BAGHDA 00372 241315Z

PERSONAL CABLE FROM MR. JONES IDICATING GALION IS ACTIVELY

ENGAGED IN FILLING ORDERS. SHALAN SAID HE HAD BEEN IMPRESSED BY MR. JONES' BUSINESS-LIKE FASHION OF CONDUCTING NEGOTIATIONS.

4. REGARDING HARVESTER AGREEMENT, WHICH WAS SIGNED IN BEIRUT AND IS TO BE FILLED FROM WEST GERMANY, SHALAN SAID HE HAD SINCE RECEIVED SHIPPING NOTICES OF DELIVERY AND ACCORDINGLY WITHDRAWS SMIC'S COMPLAINT. HE SEEMED PLEASE AT EFFORT USDOC HAS MADE TO BE RESPONSIVE. GATCH

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 JUN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974BAGHDA00372
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740165-0659
From: BAGHDAD
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740640/aaaabilb.tel
Line Count: 69
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: BAGHDAD 339; STATE 124637
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 15 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 JUL 2002 by phillir0>; APPROVED <10 JAN 2003 by martinjw>; APPROVED <10 JAN 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: IRAQI COMPLAINT ABOUT SLOW DELIVERY
TAGS: BDIS, IZ
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005